FINANCIALS	(In Thousands of Dollars)	
UTILITY PLANT IN SERV	CE	
Electric	\$977,338	
Gas	\$306,869	
Water	\$256,713	
LONG-TERM DEBT Electric Gas Water	\$592,272 - 0 - - 0 -	
CONSTRUCTION EXPEN	DITURES	
Electric	\$72,440	
Gas	\$16,036	
Water	\$12,225	
REVENUE AND OTHER I	NCOME	
Electric	\$1,331,536	
Gas	\$226,395	
Water	\$85,265	
PAYMENTS IN LIEU OF T	AXES	
Electric	\$40,584	
Gas	\$15,633	
Water	\$2,500	
AVERAGE RESIDENTIAL COST PER		
kwh of Electricity	\$0.0956	
ccf of Gas	\$0.8599	
ccf of Water	\$1.1658	

AVERAGE ANNUAL REVENUE PER RESIDENTIAL CUSTOMER

Electricity	\$1,409.78
Gas	451.99
Water	181.78
MISCELLANEOUS	

Population of Memphis 656,269 Population of Shelby County 937,962 (Source: Research360.net) Area of Memphis (square miles) 343 (Source: cityofmemphis.org) Area of Shelby County (square miles) 744 (Source: shelbycountytn.gov) Electric street lights in service: 106.026 -Memphis 82,915 22,739 -All other cities in Shelby County 372 -Total for MLGW, Railroad, Airport, Parks Leased outdoor lights in service 54.490 Fire hydrants in service 30.735 Distribution pole miles (Electric Division) 4,336.35 U.R.D. circuit miles 2.680.89 Miles of gas mains 4,838 Miles of gas transmission mains 182.41 Miles of water mains 3.871 Overhead transmission structure miles 436.0 Overhead transmission circuit miles 625.0 Underground transmission circuit miles 17 58 PERSONNEL Total permanent employees 2 6 3 5 35

ANNUALPAYROLL	\$179,121,819.67
Total Employees	2,770
Temporary, part-time and co-ops	135
iotal permanent employees	2,035

BILL PAYMENT OPTIONS: MLGW COMMUNITY OFFICES

Monday - Thursday 8:30 a.m.- 5 p.m., Friday until 6 p.m., except Millington Community Office

Main Community Office - 245 South Main Street North Community Office - 2424 Summer Avenue South Community Office - 2935 Lamar Avenue Whitehaven Community Office - 1111 E. Shelby Dr. Millington Community Office - 5131 Navy Road, Monday - Friday 8 a.m. - 4:30 p.m.

• TIO Kiosks - Cash Only + \$2 Convenience Fee

 24-hr. Express Payment stations at community offices

- · EXXON Hop-In Markets
- Paying Agents Authorized groceries, pharmacies and banks
- · Online Payments www.mlgw.com
- Phone 1-866-315-0277
- By Mail MLGW Accounts Payable P. O. Box 388 Memphis, TN 38145-0388 Disputed Bills - Customer Care Center 544-MLGW (544-6549) Monday - Friday 7 a.m. - 7 p.m. Commercial Resource Center - For Business Customer inquiries (901) 528-4270

For additional copies:

Memphis Light, Gas and Water Division Communications and Public Relations Dept. P.O. Box 430, Memphis, Tennessee 38101-0430 (901) 528-4557 www.mlgw.com



For Year Ending December 31, 2012

Memphis Light, Gas and Water Division

UTILITY USE

Electric	Gas	Water
361,029	290,147	227,961
43,499	22,289	20,313
142	163	
17,056	17	5,564
421,726	312,616	253,838
	361,029 43,499 142 17,056	361,029290,14743,49922,28914216317,05617

Commercial and industrial water customers are combined under commercial usage figures. Figures indicate average number of customers for 2012.

Sales	1,000 kwh	1,000 cf	100 cf
Residential	5,326,644	15,251,028	25,647,247
Commercial	6,521,467	8,910,754	28,609,765
Industrial	1,930,759	736,980	
Other	278,653	1,670,740	2,191,993
Total	14,057,523	26,569,502	56,449,005

Includes metered water used by the city of Memphis. Does not include non-metered free water used for firefighting, street cleaning, etc.

AVERAGE ANNUAL USE PER RESIDENTIAL CUSTOMER

Electricity (kwh)	14,754
Gas (ccf)	526
Water (ccf)	113

AVERAGE RESIDENTIAL ELECTRIC USE PER MONTH

	*kwh
15,000 watt furnace (cold month)	4,860
Air conditioner (mild month)	
Three-ton central unit (36,000 Btu)	1,260
Two-ton window unit (24,000 Btu)	700
Water heater	
40 gallon	450
60 gallon	750

AVERAGE RESIDENTIAL NATURAL GAS USE PER MONTH **ccf

001
250
5-8
25
45

APPLIANCE OPERATING COST

Calculate the hourly cost of household appliance operation by using the following formulas. Current rate information is included in the section titled Average Residential Cost Per.

*Electricity: One kwh equals the amount of electricity required to burn ten 100-watt lightbulbs for one hour.

> * Watts x hours used ÷1000 = kwh kwh X current electric rate = operating cost

**Natural Gas: Input Btu/hr. x hours used ÷ 100,000 = ccf ccf X current gas rate = operating cost

UTILITY SOURCES

Electricity

- Supplier Memphis Light, Gas and Water Division
- Source Tennessee Valley Authority (TVA) at 161,000 volts
- Maximum hourly demand (2012) 3.255 megawatts on July 16, 2012
- Record maximum hourly demand 3,533 megawatts on August 15, 2007
- Maximum high temperature (2012) 103 degrees on July 5, 2012
- (Record High Temperature 106 degrees)

Natural Gas

- Supplier Memphis Light, Gas and Water Division
- Source Various sources, via Texas Gas Transmission, Trunkline Gas Company and ANR pipelines
- Maximum daily delivery (2012) 405,082 MCF (thousand cubic feet) on February 11, 2012
- Record maximum daily delivery 575,516 MCF (thousand cubic feet) on January 4, 1999
- Record system demand 631.058 MCF (thousand cubic feet) on December 22, 1989

Btu content - over 1,000 per cubic foot

Water

Supplier - Memphis Light, Gas and Water Division

Source - Pumped from artesian wells by MLGW at 10 water pumping stations owned by MLGW

- Maximum hourly rate (2012) 250.0 MGD (million gallons daily) on July 5, 2012
- Record maximum hourly rate 342.8 MGD (million gallons daily) on August 29, 2000
- Maximum daily pumpage (2012) 193.7 MGD (million gallons) on July 4, 2012

Record maximum daily pumpage - 256.6 MG (million gallons) on August 28, 2000

Water Analysis (average)

hardness - 48 parts per million alkalinity - 52 parts per million iron - 0.03 parts per million pH - 7.3 fluoride - 1.0 parts per million

> For more information about Memphis Light, Gas and Water Division please visit our website at www.mlgw.com