#### FINANCIALS

### UTILITY PLANT IN SERVICE

Flectric Gas Water

#### LONG-TERM DEBT

Electric	\$807,287
Gas	-0-
Water	1,612

#### CONSTRUCTION EXPENDITURES

Electric	\$61,249
Gas	19,178
Water	11,822

#### REVENUE AND OTHER INCOME

Electric	\$1,320,280
Gas	341,681
Water	84,958

## DIVIDENDS TO THE CITY OF MEMPHIS

- 0 -
- 0 -
- 0 -

### PAYMENTS IN LIEU OF TAXES

Electric		
Gas		
Water		

#### AVERAGE RESIDENTIAL COST PER

Thousands		
of Dollars	kwh of Electricity	\$0.0909
01 2 0114.0	ccf of Gas	0.9642
\$929.401	ccf of Water	1.4895
299.687	gallon of water	0.001991

### AVERAGE ANNUAL REVENUE PER RESIDENTIAL CUSTOMER

Electricity	\$1,475.33
Gas	714.81
Water	182.03

# MISCELLANEOUS

254,328

\$38.991

15.715

2,500

Population of Memphis Area of Memphis (square miles) Population of Shelby County Area of Shelby County (square miles) (Source: Greater Memphis Chamber)	676,640 324.24 904,703 755
Electric street lights in service: Memphis	105,726 82,685
All cities in Shelby County Total for MLGW, Railroad, Airport	22,669 372
Leased outdoor lights in service	54,431
Fire hydrants in service	30,570
Distribution pole miles (Electric Division)	4,312
U.R.D. circuit miles	2,667
Miles of gas mains	4,831
Miles of gas transmission mains	181
Miles of water mains	3,866
Overhead transmission structure miles	423.0
Overhead transmission circuit miles	618.0
Underground transmission circuit miles	17.58

#### PERSONNEL

Total permanent employees	2,639
Temporary, part-time and co-ops	95
Total Employees	2,734

#### ANNUAL PAYROLL \$177,991,140.60

#### BILL PAYMENT OPTIONS:

#### MLGW COMMUNITY OFFICES

8:30 a.m.- 5 p.m. Monday - Thursday, Friday until 6 p.m. except Millington Community Office

Main Community Office - 245 South Main Street North Community Office - 2424 Summer Avenue South Community Office - 2935 Lamar Avenue Whitehaven Community Office - 1111 E. Shelby Drive Millington Office - 5131 Navy Road, 8 a.m. - 4:30 p.m. Monday – Friday

· E-Wiz Kiosks - cash only + \$2 convenience fee · 24-hr. Express Payment stations at community offices · EXXON Hop-In markets

· Paying Agents - Authorized groceries, pharmacies and banks Online Payments - www.mlgw.com

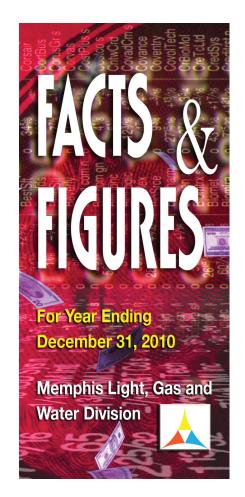
• Phone 1-866-315-0277

· By Mail - MLGW Accounts Payable P. O. Box 388, Memphis, TN 38145-0388

 Disputed Bills - Customer Care Center - 544-MLGW (544-6549) Monday - Friday 7 a.m. - 7 p.m. Commercial Resource Center - For Business Customer inquiries (901) 528-4270

#### For additional copies:

Memphis Light, Gas and Water Division Communications and Public Relations P.O. Box 430, Memphis, Tennessee 38101-0430 (901) 528-4557 www.mlgw.com



#### UTILITY USE

Customers	Electric	Gas	Water
Residential	362,104	291,983	229,429
Commercial	43,496	22,515	20,317
Industrial	141	101	
Other	17,103	16	5,554
Total	422,844	314,615	255,300

Commercial and industrial water customers are combined under commercial usage figures. Figures indicate average number of customers for 2010.

Sales	1,000 kwh	1,000 cf	100 cf
Residential	5,875,646	21,646,835	28,039,007
Commercia	al 6,693,794	12,165,518	29,073,734
Industrial	1,791,856	686,226	
Other	388,740	4,226,131	2,395,702
Total	14,750,036	38,724,710	59,508,443

Includes metered water used by the city of Memphis. Does not include unmetered free water used for firefighting, street cleaning, etc.

#### AVERAGE ANNUAL USE PER RESIDENTIAL CUSTOMER

Electricity (kwh)	16,226
Gas (ccf)	741
Water (ccf)	122

# AVERAGE RESIDENTIAL ELECTRIC USE PER MONTH

	*kwh
15,000 watt furnace (cold month)	4,860
Air conditioner (mild month)	
Three-ton central unit (36,000 Btu)	1,260
Two-ton window unit (24,000 Btu)	700
Water heater	
40 gallon	450
60 gallon	750

AVERAGE RESIDENTIAL NATURAL GAS USE PER MONTH \*\*ccf

75,000 Btu/Hour furnace (cold month) pilot light	250 5-8
Water heater	
40 gallon	25
60 gallon	45

#### APPLIANCE OPERATING COST

Calculate the hourly cost of household appliance operation by using the following formulas. Current rate information is included in the section titled Average Residential Cost Per.

\*Electricity: One kwh equals the amount of electricity required to burn ten 100-watt lightbulbs for one hour.

\* Watts X hours used ÷ 1000 = kwh kwh X current electric rate = operating cost

\*\*Natural Gas: Input Btu/hr. X hours used ÷ 100,000 = ccf ccf X current gas rate = operating cost

#### UTILITY SOURCES

#### Electricity

Supplier - Memphis Light, Gas and Water Division

- Source Tennessee Valley Authority (TVA) at 161,000 volts
- Maximum hourly demand (2010) 3,453 megawatts on August 3, 2010
- Record maximum hourly demand 3,533 megawatts on August 15, 2007 (Record High Temperature-106 degrees)

#### Natural Gas

Supplier - Memphis Light, Gas and Water Division

- Source Various sources, via Texas Gas Transmission, Trunkline Gas Company and ANR pipelines
- Maximum daily delivery (2010) 514,704 MCF (thousand cubic feet) on January 8, 2010
- Record maximum daily delivery 575,516 MCF (thousand cubic feet) on January 4, 1999
- Record system demand 631,058 MCF (thousand cubic feet) on December 22, 1989

Btu content - over 1,000 per cubic foot

#### Water

Supplier - Memphis Light, Gas and Water Division

Source - pumped from artesian wells by MLGW at 10 water pumping stations owned by MLGW

Maximum hourly rate (2010) - 240.5 MGD (million gallons daily) on June 21, 2010

\*Record maximum hourly rate - 342.8 MGD (million gallons daily) on August 29, 2000

Maximum daily pumpage (2010) - 189.1 MGD (million gallons) on June 22, 2010

\*Record maximum daily pumpage - 256.6 MG (million gallons) on August 28, 2000

#### Water Analysis (average)

hardness - 49 parts per million alkalinity - 54 parts per million iron - 0.04 parts per million pH - 7.2 fluoride - 1.0 parts per million

> For more information about Memphis Light, Gas and Water Division please visit our website at www.mlgw.com