



Energy Edge

A NEWSLETTER FOR MEMPHIS LIGHT, GAS AND WATER DIVISION GENERAL POWER CUSTOMERS

JUNE 2007

Association of Energy Engineers publishes annual member survey

73% of energy managers report increased interest from upper management

The Association of Energy Engineers (AEE) has released results of "The Market Survey of the Energy Industry 2007." The professional organization conducts the annual survey to gauge changes in the energy management field, from project implementation and energy savings to staffing and salary issues.

Energy management highlights:

- 86% report having an energy management program within their organization. 28% of companies implemented their programs after 2000, 28% in the 1990s and 30% prior to 1990.
- 54% indicate energy- and cost-reduction programs are performing better than last year, while 42% cite no change.
- 43% cite accumulated energy savings from energy management have been 10% or less, while 27% have saved 11-20%, 11% have saved 20-30%, and 6% have saved more.
- 42% report new lighting technologies have the highest priority for application at their facilities.
- 68% report upper management interest in renewable energy, although just 19% purchased green energy or renewable energy credits (also known as REC or "green tags") last year.
- 57% of companies have considered installation of renewable technologies, such as solar or wind power.

Income and salary highlights:

- 57% report that energy management responsibilities have given them higher visibility within their organization.
- 86% of energy managers have a four-year college degree, and 37% have a post-graduate degree.
- 77% hold at least one certification from AEE, such as CEM.
- 40% have 10 years or less experience in energy management.
- \$87,090 is the average salary.

More than 400 energy management professionals, predominantly in the United States, responded to the survey. The full report is available at: www.aeecenter.org

MLGW Rates

MLGW's electric, natural gas and water rates are published at www.mlgw.com, along with updated Purchased Gas Adjustment and Fuel Cost Adjustment rates.

Purchased Gas Adjustment (PGA)

MLGW Rate	Consumption	Demand
G-1 residential	\$0.2844	na
G-7	\$0.3478	na
G-8 / G-9	\$0.4528	(\$0.0140)
G-10 / G-12	\$0.4852	na

Adjustment in \$/Ccf to published natural gas rates for bills rendered on or after 5/25/07.

Fuel Cost Adjustment (FCA)

TVA Rate Class	MLGW Rate Code	FCA Amount
GSA, Part 1	E-2	\$0.00088
GSA, Part 2	E-2	\$0.00088
GSA, Part 3	E-2	\$0.00086
Residential	E-1	\$0.00089
Outdoor Lighting	E-3	\$0.00089

Adjustment in \$/kWh to all firm kWh, beginning with bills rendered on 3/27/07 and lasting for three consecutive billing periods.



Important Contact Information

Commercial Resource Center:

Monday-Friday

7:30am to 5:00pm Central

Phone: 901-528-4270

Fax: 901-528-4547

E-mail: crc@mlgw.org

Emergency: 901-528-4465

Outage: 901-544-6500

Outage: 901-544-6500

Natural gas customers to receive utility bill credit

MLGW residential, commercial, and industrial customers who purchased natural gas from September 2006 through April 2007 will soon receive a one-time credit on their utility bills.

As previously reported, the credit is a result of charges that were added to customer bills during that period in order to finance the purchase of natural gas inventories related to a new storage contract. These charges were added to the Purchased Gas Adjustment (PGA) component of bills rendered for the seven-month period. This financing method has been discontinued, and customers will receive a one-time credit adjustment to refund the amounts collected for storage gas.

The credits will appear on customers' bills rendered between 7/9/07 and 8/6/07. A special insert will accompany those bills to outline the customer's gas consumption during the period and how the credit was calculated. The amount of the credit will be unique to each customer and is based on the amount of gas consumed over the seven-month period. Inactive accounts, with appropriate forwarding addresses, will receive special checks by mail.

Memphis storm water fee to rise according to ordinance

The City of Memphis storm water fee will increase to \$2.88 per unit for the city's 2008 fiscal year, which begins 7/1/07. The new rate will be effective with MLGW bills produced on and after 8/1/07.

According to terms of the 2005 ordinance approved by the Memphis City Council, the rate will rise annually to finance federally-mandated storm water improvement projects administered by the Storm Water Enterprise Fund. The original ordinance was amended in 2006 to revise the fee structure due to an earlier implementation date.

The storm water rate will rise from \$2.18 per SFU for the upcoming period. One SFU equals 3,147 square feet, the average amount of impervious surface for a single-family lot. The storm water fee is charged on all developed property within the City of Memphis.

MLGW provides billing and collection functions for the Storm Water Enterprise Fund, as it does other municipal services such as sewer and solid waste, as a service to the city and a convenience to customers. MLGW does not set these rates or retain the monies collected. The Enterprise Fund operates under the Division of Public Works.

For more information, see the May 2006 issue of *Energy Edge*, call Storm Water Enterprise Fund staff at 901-576-4349 or access the original ordinance at http://www.cityofmemphis.org/pdf_forms/ordinance5135.pdf and amendment at http://www.cityofmemphis.org/pdf_forms/ordinance5157.pdf

New leadership appointed to fill key roles at MLGW

On 5/3/07, Memphis Mayor W.W. Herenton accepted the resignation of MLGW President and CEO Joseph Lee III and Vice President and General Counsel Odell Horton Jr. The following day, MLGW Board of Commissioners Chairman Rick Masson began service as acting President and CEO, as provided in the MLGW Charter.

Masson currently serves as the Executive Director of the Plough Foundation and spent more than 20 years working for the City of Memphis. During his tenure with the City, Masson held several positions in the area of finance including Director of Finance, Deputy Director of



Finance and Budget Manager. He served as Chief Administrative Officer of the City of Memphis from 1996 to 2003. Masson was selected to serve on the MLGW Board of Commissioners in 2004 and elected Vice Chairman. He was elected Chairman in 2005.



*Charlotte
Knight Griffin*

On 5/8/07, Masson named tenured MLGW attorney Charlotte Knight Griffin as Interim Vice President and General Counsel. She has been with the utility since 1978. As General Counsel, Griffin is responsible for advising the MLGW Board and staff concerning all legal obligations and privileges, as well as performing other legal services for the Division. She also oversees the Purchasing, Contract Management and Supplier Diversity departments of MLGW. Griffin was admitted to the Tennessee Bar in 1977. She is admitted to practice in the U.S. Court of Appeals and U.S. Supreme Court.

Jerry Collins, Director of Public Works for the City of Memphis, was tapped by Mayor Herenton to oversee the day-to-day operations of MLGW in the newly created position of Interim Chief Utility Officer. His appointment was approved by the MLGW Board of Commissioners on 5/17/07 and must also be approved by the Memphis City Council on 6/5/07. Upon approval by those two bodies, Collins would continue to serve as the Director of Public Works as well as Interim Chief Utility Officer and would split time between MLGW and City Hall.



Jerry Collins

Energy Edge is published by the Economic Development department of Memphis Light, Gas and Water Division. Comments and distribution list changes may be e-mailed to: crc@mlgw.org